

# PMW Quarries Drive Forward with MAN and MAN Financial Services.

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38 years ago, the journey began for what is now recognised as the largest, premier supplier of aggregates, both quarried and recycled, in West Yorkshire ... PMW Quarries Ltd.

The family run business has gone from strength to strength in developing its reputation, expanding its supply network as well as its fleet for the benefit of its rapidly growing customer base.

What makes PMW Quarries different, is their day to day values which focus on reliability, as well as their customer driven approach to exceed expectations which is evident through their recent investment in a state of the art tracking system, which allows flexibility with 'Just In Time' customer deliveries.

We caught up with Danny Watson and Paul Greenleaf, Directors of PMW Quarries, about why they decided on MAN and on their strong relationship with MAN Financial Services...

## **Why MAN?**

Reliability is key for PMW Quarries; the only way to deliver on time and look the part is to invest in new equipment. We have introduced the latest, Euro 6 TGS 400 MAN Trucks into our fleet with common rail injection, EGR, selective reduction (SCR) and diesel particulate filter (DPF/CRT).

As a result, we have increased our fuel efficiency by 22% and can take great pride in running a fleet that is up there with the best in terms of environmental responsibility.

We have tried other trucks but we always found ourselves looking forward to running the MAN vehicles in our fleet, so now have 12 MAN EGS 35-400's out each day representing PMW Quarries.

## **Why MAN Financial Services?**

In 2012, we discussed various funding options with MAN Financial Services, when most of the other companies we approached didn't seem interested! After taking that first step with MAN Financial Services, we have never looked back and look forward to doing business with them for many years to come.

## **Where are PMW Quarries heading next?**

Our next focus is to become FORS accredited by June 2017. We are very proud of our driver retention, with very little turnover of staff, so being part of this accredited scheme which assures approved and safe working standards is right up our street.

